

# **INTERMEC**

**PASSION FOR PRECISION**



**«..the bitterness of poor quality remains long after the sweetness of low price is forgotten»**

*Benjamin Franklin 1706 - 1790*



## Advanced machinery workshop

Intermec is a modern mechanical machine shop located on the island of Askøy, near Bergen. We offer everything from off-the-shelf standard components to a variety of special products and advanced machining services for customers primarily in the offshore, seismic and subsea sectors.

Intermec specialises in machining of high-alloyed materials – including AISI316L, Duplex, SuperDuplex, Titanium, Hastelloy, and Inconel – meaning that we can deliver complex products conforming to the most stringent quality standards.

Intermec has a modern machinery plant and an experienced staff of highly qualified professionals who do their utmost to satisfy all customer requirements and industry standards. Our technical and professional resources make us a preferred supplier in our industry sector.

### About Intermec

- Founded in 1991
- 2400 m<sup>2</sup> of facilities and 42 employees
- Mass production and warehousing of hydraulic components
- Special products according to customer specifications. Mainly supplying customers in the offshore, seismic and subsea sectors.
- Certified under ISO 9001:2008 and qualified in Achilles JQS



## Passion for precision

At Intermec, precision and quality are the very foundation of all our activities. That is precisely why we have succeeded in establishing good relations with customers and suppliers.

Intermec can assist with everything from design to delivery. We have more than just the knowledge and the equipment necessary for making good products. With great interest and passion for the industry, we are happy to provide that little extra to satisfy you as a customer not only with our products, but also with the process.

Intermec has predictable processes. In order to ensure quality and traceability from raw material to final-tested and documented end-products, the various processes are monitored by our ERP system. More than 80% of the machined products are laser marked with information recorded in the ERP system.

### High focus on control and documentation

- EN 10204 – 3.1/3.2 certification for raw materials
- PMI, DPI, ultrasound, etc.
- Measuring reports from the CMM (coordinate measuring machine)
- Laser marking of the article number, melt number, serial number, logo, etc.
- COC/COO
- Records stored in the ERP system





## Short lead time

Intermec has reliable access to raw materials from reputable suppliers, and 24-hour service. This means high availability and fast deliveries as required. In addition, we offer serial production and warehousing of customer-specific components.

Intermec is one of the market's leading manufacturers of high-pressure hydraulic components for use offshore and in other demanding environments. In addition, we specialise in products for encapsulating electronics and fibre optics for under-water use.

Intermec has several of the leading wholesalers in their markets as customers. We deliver special products to order as well as standard components from our own catalogue. We stock one of the country's largest selections of high-working-pressure hydraulic components.

### Standard components

- *Standard and Interlock Hose Connectors*
- *Pressure Sleeves*
- *Flanges (SAE, DIN, ANSI, RTJ, etc.)*
- *Adapters (WP 6000-60000 PSI)*
- *Plugs & Caps*
- *Nuts & Supporting Linings*

## On special demand

In addition to an extensive inventory of standard components, Intermec offers special production according to varied needs and requirements. As a result of close collaboration with the customer all the way from the concept phase, we are able to design complete solutions based on customer specifications.

We can also advise on the choice of materials according to the product's features and uses. In addition, the latest 3D modeling software and modern machining equipment allow us to develop and produce exactly what the customer needs at the right price.

We work together with the customer to design, manufacture and finish the products with the greatest possible cost-effectiveness and proper quality. Whatever your needs, our goal is that the process should be predictable for you as a customer.

### Customer-tailored solutions

- *Concept development/drawings*
- *Design/prototyping*
- *Machining/manufacturing*
- *Testing/documentation*

## Equipped for efficiency

Intermec is a modern mechanical machine shop equipped for all types of demanding materials. Our technically advanced machinery plant enables us to handle most types of machining jobs.

In order to continuously be in the forefront with respect to technology and equipment, we annually invest in new machines adapted to our production. Thanks to the latest in software for drawing, designing, programming and control (CMM), we are equipped for even the most complex challenges.

Intermec utilises the best equipment from the world's leading machine and tool suppliers. Our operators have high levels of expertise and ensure that all of the machines and systems constantly work optimally, so that our products maintain the high quality our customers have come to expect.

### Modern machinery plant

- 5-axis, fully simultaneous machining centres
- CNC lathes/milling centres
- Horizontal machining centres
- Wire Cut EDM
- Coordinate Measuring Machine (CMM)
- Laser Marking Machines
- CAD/CAM software



## Forward-thinking entrepreneur business

Intermec was founded in 1991 by Bjørn and Noralf Andreassen – two industry veterans with years of experience in machining. Since then, the company has grown to be a solid, multi-disciplinary machine shop with more than 40 employees.

Our dedicated staff have the required knowledge of materials as well as expertise in manufacturing techniques. Together with carefully selected suppliers and business partners, we have the professional expertise and flexibility that the company needs and that you will benefit from as a customer.

Growing demand for our products and services means that we constantly need more skilled labour. Intermec has been an approved training facility since 1992, continuously focused on training apprentices in CNC machining. We do so to strengthen recruitment for our own company as well as the industry at large.



## Customer References

### Dunlop Hiflex

*At Intermec we have recognised all of our own values. It is the customer who is the focal point when it comes to innovation, development, quality and delivery as agreed. We believe in a future of development both for Intermec, DunlopHiflex and our customers worldwide.*

Jon Gulbrandsen, Norwegian Sales Manager  
Dunlop Hiflex AS

### Seaproof Solutions

*Top-quality delivered parts and high competitiveness are qualities that characterise Intermec. They also provide good service in proposing solutions in the development phase so that the parts are more machining-friendly and thus less expensive to produce.*

Aksel Emil Clausen, Sales Engineer  
Seaproof Solutions AS

### Oceaneering Rotator

*Oceaneering Rotator has used Intermec AS as a supplier within the machining of complex parts in acid proof materials since 2005. Collaboration between the companies is based on proper quality, competitive prices, good delivery performance, committed ownership and good relations.*

Ole Jørgen Bakkevoold, Production Manager and Asbjørn Ruud, Machining Services Buyer  
Oceaneering Rotator AS

### BENNEX AS (Now Siemens Oil & Gas)

*Since its founding in 1991, Intermec has produced components for Bennex. They are among the most highly-rated and qualified manufacturers. They provide single parts, but often parts with complex details, where their knowledge is invaluable important for us. In dialogue with Intermec's staff, we have repeatedly experienced that proposed design changes have had noticeable impact on machining costs.*

Are Matthiesen, Site Manager, Bergen  
BENNEX AS

### Frank Mohn Fusa AS

*Frank Mohn Fusa has at times been a user of machining services from suppliers in the Bergen area. One of these firms is Intermec, on Askøy, with whom we have a good working relationship. The company is quite dedicated and manufactures high-quality products; in other words, it is a partner to be relied upon.*

Ivar Hellebø, Quality Manager  
Frank Mohn Fusa AS



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